



# **NHBS Global DMCC**

Global Management Consulting

Mumbai | Dubai



# About us...



nhbs Global is one of the world's leading management consulting firms founded in 2005. We work with change-oriented executives to help them make better decisions, convert those decisions to actions and deliver the sustainable success they desire.

## **Strong Client Engagement...**

We advise global leaders on their most critical issues and opportunities: strategy, marketing, organization, operations, information technology, digital transformation strategy, advanced analytics, transformations, sustainability, corporate finance and mergers and acquisitions, across all industries and geographies.

## **Establish Partnership...**

We recognize the power of strong client relationships and help forge relevant and strategic relationships that aid and ensure success in operations while delivering compelling client experience.

## **Collaborative Approach...**

Last but not least, we believe in working in close collaboration with our clients to understand business needs, opportunities and challenges, and aim to find smart solutions that reduce complexity.

## **Presence...**

We operate from Dubai - UAE and Mumbai - India to service our clients globally.

## **Our Vision...**

To be a Leader in the Environment, we operate in.

## **Our Mission...**

Our mission is to drive transformative social impact by applying nhbs Global talent in partnership with the most innovative and effective organizations, addressing some of the world's most pressing issues.

# Our services...



## **a. GLOBAL MARKET RESEARCH**

## **b. MARKET ENTRY STRATEGY...**

## **c. BUSINESS STRATEGY & PLANNING...**

## **d. DATA ANALYTICS...**

## **e. PROJECT MANAGEMENT...**

## **f. FUND RAISING...**

- Preparing company for fund raising
- Advice on business plan and projections
- Access to the right debt and equity providers
- Integrate tax structuring

## **g. MERGERS & ACQUISITIONS...**

- Buy side and sell side advice
- On-going advice on grooming for future sale
- Evaluation of strategic options
- Running confidential auction processes
- Negotiating all aspects of commercial deal

## **h. TRANSACTION ADVISORY**

- Joint Venture/Strategic partnership
- Capital Re-structuring
- Corporate Restructuring
- Merger / Demerger
- ESOP Advisory

## **i. VALUATION**

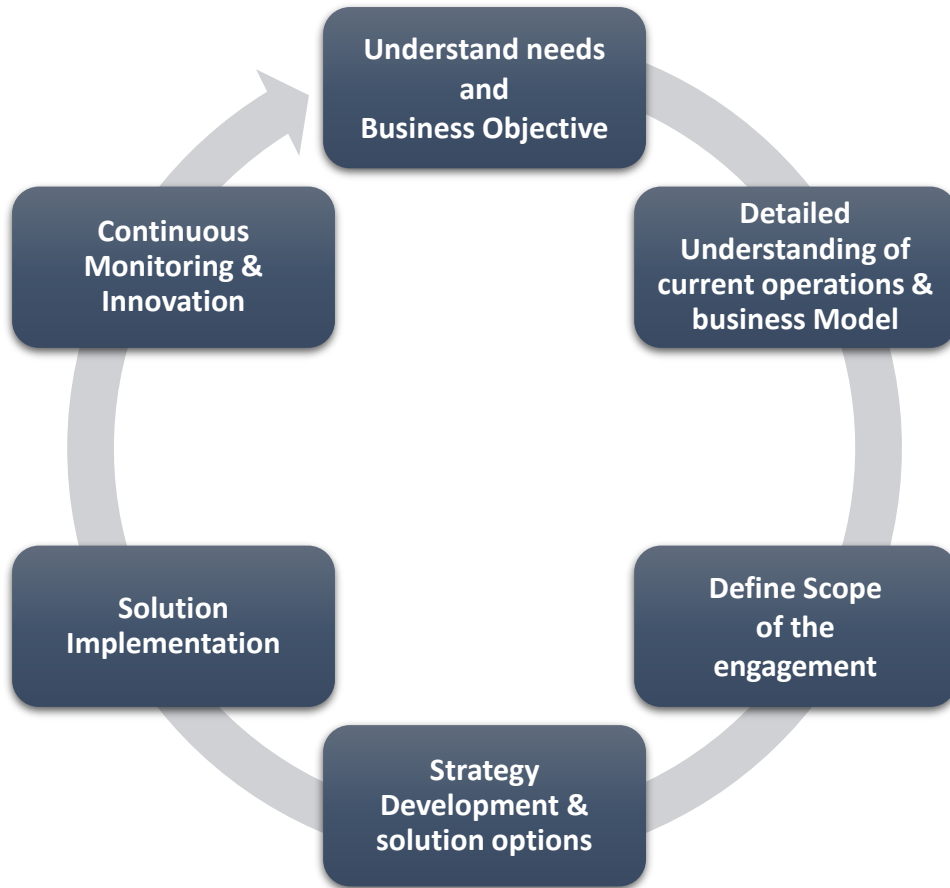
- Business
- Regulatory
- Investment
- Purchase Price Allocation
- Intangible Assets
- Employee Stock Option
- Arbitration
- Fixed Assets

## **j. DUE DILIGENCE**

- Accounting
- Financial, Legal & Market
- Mock
- Vendor Due Diligence



# Why nhbs...



Our engagement approach is Holistic and connects strategy, process and ease of execution

We strive to deliver strategic solutions that are unique and structured to suit your business requirements.

Our services are designed using an out-of-the-box approach rather than a cookie cutter. The premise of our establishment being 'Concept to Commissioning', we are a group of strategic advisors who walk with you from the ideation phase of your business until your start-up vision becomes a reality.

We understand how global organization operate in more mature or evolved markets through our own experience and hence are sensitive to the requirements in forging sustainable partnerships in emerging markets.

We partner with a view to **win in the long term in a sustainable manner** and build foundations to ensure success.

We believe in **sharing the success** with our partners.

We are professional, result oriented, and **deliver value** to our client.

# Leadership...



**Shailesh V. Haribhakti**  
Chairman

**Shailesh Haribhakti** is a Chartered Accountant, Cost Accountant, Certified Internal Auditor and Financial Planner & Fraud Examiner. His career spans four decades.

His current passion includes Governance, Investigation and digitization. He actively promotes 'shared value' creation and a green environment.

He is currently serving as Director and/ or chairman of the board / committees of renowned public and private limited entities.

Mr. Haribhakti is an active public speaker author and was a visiting faculty at IIM, Ahmedabad from 1981 to 1983.



**Vipul N. Thaker**  
Group CEO

**Vipul Thaker** is a Fellow Chartered Accountant, Six Sigma Black Belt, Certified Internal Auditor from the Institute on Internal Auditors, Florida, USA and Alumni of IIM,A with experience in all fundamental areas of Chartered Accountancy practice.

As CEO of nhbs LLP, he has demonstrated his long term vision coincide with deeper understanding of client needs and ease of building team. With this, he has created a dedicated team of 300 + own resources and more than 1000+ liquid force to cater to 75+ eminent clients requirements on pan India basis, in a span of about 3 years.

His experience and expertise is spread across various industries in the field on Accounting, Internal Audit, Verification, Systems Review, Study, Design & Development, Project Monitoring, Due Diligence Review and Inspections. He has also provided consultancy to many corporates in areas of Strategy building, Corporate Finance activities like Debt Syndication, Preparation of Business Plan, Fund Raising etc..



**Ajay K. Pandey**  
CEO – International Business

**Ajay** is responsible for managing the company's strategy, business development & operations for international markets. Ajay has over 15 years of Retail, Corporate Finance and Information Technology sector experience working in a variety of disciplines including international business & strategy development, financial planning & analysis, corporate finance and audit advisory. He is a natural visionary with the ability to bring a combination of business, finance and strategy insights into perspective to develop opportunities for revenue growth and cost optimization.

Prior to embarking on an entrepreneurial journey, he has worked with companies like Landmark Group, Apparel Group, Zensar Technology and BDO International in India & Overseas and has an emerging and developed market experience in regions like Middle East, Africa, Asia & USA.

Ajay holds a Master of Commerce degree form Symbiosis College Pune-India, Chartered Accountant from Institute of Chartered Accountants of India and US Certified Public Accountants from AICPA.

# Some of our clients...

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# Contact us...



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## UAE

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## INDIA

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